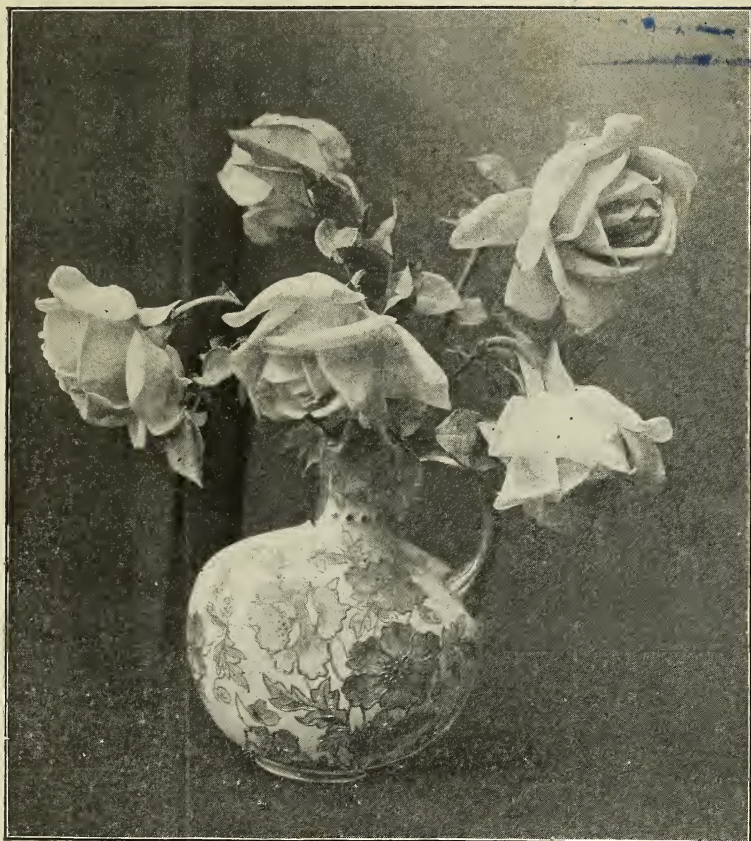


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Do not assume content reflects current scientific knowledge, policies, or practices.





—OFFICE OF—

# The Howland Nursery Company,

Los Angeles, Cal., June 1st, 1900.

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WHOLESALE PRICE LIST

—OF—

## Field-Grown Roses on Own Roots

Open Ground Culture Exclusively.

TO THE TRADE ONLY:

Our Retail Descriptive Illustrated Catalogue (The California Rose Co.) will be mailed to those requesting it, when completed this fall.

## Our Own Root Roses

### ~~Our Own Roses~~ are Peerless

They are shapely and symmetrical and never run to wild roses. The principal stock used for budding is Manetti; this stock generally suckers quite badly, and its nature is to go dormant or partially so, during the winter; therefore it impairs the blooming quality of constantly flowering sorts and is undesirable. In handling budded plants the wood is apt to be broken off at the bud, which renders the plant worthless; in sections where it gets cold, plants of tender sorts sometimes freeze to the ground; a budded plant is therefore worthless, but not so with an own root one. With the amateur grower who does not understand the care of a budded plant he will naturally allow it to sucker; this will shortly run out or kill the variety budded in and he shortly possesses nothing but a wild rose.

We ship to nearly every state in the Union, and have no difficulty in laying plants down at the Atlantic coast in perfect condition. We have a special way of light packing for express shipments (without boxing) and can reach most distant points by this method of shipping in the same length of time mail would be in transit.

#### Time of Shipping.

We can ship any time between December and April first; we cannot book orders for shipment earlier than December. Orders are booked in rotation as received; an order once booked and accepted is positively not subject to countermand under any circumstances, and all orders forwarded must be with this understanding, as stock will have been reserved for each order as it is accepted. We make no charge for packing or for delivery to forwarding companies. All quotations are on a basis of f.o.b. this city. All shipments by freight are released at a valuation of \$5.00 per cwt. unless otherwise instructed by buyer. Express shipments are forwarded at 20 per cent. discount from merchandise rate, and do not have to be prepaid.

#### Terms.

As heretofore, all sales and quotations are made on a strictly cash basis, regardless of the responsibility of a customer. We make low prices, guarantee full count and render the best service in every way, as we do not have to figure on any losses through bad or slow accounts. The usual terms of payment will apply, viz.: Small lots, cash with order; otherwise, one-half cash with order and balance payable on arrival of stock. We will book orders at once for shipment when designated, and customers of known responsibility will not be required to make any payment on order until shipping time.



### Price List.

The following prices will apply to not less than ten of a sort ordered; if less than ten of a variety is ordered, the price will be five cents per plant above listed quotation. We are obliged to establish this ratio in order to cover the extra cost of putting up and handling small orders of mixed lots, as well as to give some protection to buyers who handle plants in quantity:

|                            | Price<br>per 100 |                               | Price<br>per 100 |
|----------------------------|------------------|-------------------------------|------------------|
| Aggripina .....            | \$ 10            | Louis Van Houtte .....        | 10               |
| American Beauty .....      | 10               | Mignonette .....              | 8                |
| Anne de Diesbach .....     | 10               | Marie Ducher .....            | 9                |
| Archduke Charles .....     | 10               | Maman Cochet .....            | 15               |
| Beauty of Glazenwood ..... | 8                | Mme. Watteville .....         | 10               |
| Bar. de Maynard .....      | 10               | Marie Guillot .....           | 9                |
| Bar. de Rothschild .....   | 8                | Magna Charta .....            | 10               |
| Bridesmaid .....           | 10               | Manda's Hybrids (asst.) ..... | 10               |
| Bon Silene .....           | 10               | Mrs. Robt. Garrett .....      | 12               |
| Bride .....                | 9                | Maid of Honor .....           | 15               |
| Cornelia Cook .....        | 9                | Meteor .....                  | 9                |
| Capt. Christy .....        | 9                | Mar. Niel .....               | 10               |
| Crimson Rambler .....      | 10               | Marshall P. Wilder .....      | 9                |
| Cath. Mermet .....         | 12               | Mad. Caroline Testout .....   | 10               |
| Cloth of Gold .....        | 10               | Mrs. Pierpont Morgan .....    | 10               |
| Clothilde Soupert .....    | 8                | Marie Van Houtte .....        | 10               |
| Cecile Brunner .....       | 10               | Mrs. J. Laing .....           | 9                |
| Climbing Kaiserin .....    | 15               | Mme. Cusin .....              | 10               |
| Climbing Wootton .....     | 10               | Marie Lambert .....           | 9                |
| Climbing Perle .....       | 15               | Niphetos .....                | 10               |
| Climbing Safrano .....     | 10               | Papa Gontier .....            | 10               |
| Climbing Niphetos .....    | 15               | Perle .....                   | 10               |
| Climbing Meteor .....      | 15               | Paul Neyron .....             | 10               |
| Cherokee .....             | 8                | Princess Bonnie .....         | 10               |
| Coq. de Lyon .....         | 8                | Prince Camille de Rohan ..... | 10               |
| Dr. Grill .....            | 9                | Princess de Sagan .....       | 15               |
| Devonienses .....          | 8                | Phil. Cochet .....            | 8                |
| Duch. de Brabant .....     | 8                | Parquerette .....             | 8                |
| Duch. of Albany .....      | 10               | Queen Scarlet .....           | 8                |
| Empress of China .....     | 10               | Reine Marie Henriette .....   | 9                |
| Etoile de Lyon .....       | 10               | Rainbow .....                 | 10               |
| Earl of Dufferin .....     | 10               | Reve d'Or .....               | 10               |
| Franciska Kruger .....     | 10               | San Rafael .....              | 8                |
| Fisher Holmes .....        | 10               | Souv. de la Malmaison .....   | 10               |
| Golden Gate .....          | 15               | Snowflake .....               | 9                |
| Glorie de Dijon .....      | 10               | Safrano .....                 | 9                |
| Gen. Jack .....            | 10               | Souv. de Wootton .....        | 9                |
| Gen. Washington .....      | 9                | Souv. de Pres. Carnot .....   | 10               |
| General Robt. E. Lee ..... | 10               | Solfaterre .....              | 10               |
| Homer .....                | 9                | Sweet Briars (assorted) ..... | 8                |
| Hermosa .....              | 9                | Ulrich Brunner .....          | 10               |
| Helen Keller .....         | 12               | Vis. Folkstone .....          | 10               |
| John Hopper .....          | 9                | Waban .....                   | 9                |
| Jubilee .....              | 15               | Wm. Allen Richardson .....    | 10               |
| Kaiserine .....            | 12               | White Rambler .....           | 10               |
| La France .....            | 9                | White La France .....         | 10               |
| Lamarque .....             | 10               | Whicuriana .....              | 10               |
| Laurette .....             | 9                | Yellow Rambler .....          | 9                |

A fair assortment of our plants will weigh in the neighborhood of 300 pounds to the thousand plants, packed light.

We have ample cellar and cool storage room for keeping plants in the best condition, and every plant is handled and packed under cover.

Our stock is making a splendid growth, and we expect to be able to grade plants up to a very high standard—in all good growing sorts, we think we can safely say, 20 to 40 inches of good stocky wood; plants running over two feet we usually cut back to about that size when dug.

**Place Your Order at Once and Make Sure of a Prime List.**

Quite a number of the best sorts stock will undoubtedly be sold up before shipping season, and we would urge our customers to make up their orders at once and make sure of just what they may require. It is always better to make up a liberal list of good sorts early and then make proper preparations for selling them than to wait until the season is on and be ordering at random, taking chances of being able at that time to secure what you wish.

We desire to thank our customers for their patronage in the past, and we will highly appreciate a continuance of the same, doing our best to give each good round value and careful attention to every detail of orders. We solicit the trade of those who have not heretofore passed their business to us, and feel confident of our ability to give complete satisfaction in every way. Try us.

Respectfully,

**THE HOWLAND NURSERY CO.**

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**F**OR SALE—A few very fine PLATE BOOKS. Leather bound; about 125 plates in each. Roses and Ornamentals exclusively. \$1.75 each; cost \$7.00. Address P. O. BOX 938, Los Angeles, Cal.

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**F**OR SALE—NEW HALF-TONE ILLUSTRATIONS OF ROSES AND PALMS. Also Japanese paintings of Iris Kaempferi, Paeonias, Maples and Japanese Lilies. Address THE CALIFORNIA ROSE CO., Los Angeles, Cal.

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**WOODEN LABELS** For Nurserymen  
and Florists.

*Wired and Printed Labels a Specialty.*

Write us for Samples and Prices . . .

**BENJAMIN CHASE,**  
**Derry, N. H.**

Having bought our Labels of Mr. Chase for several years, we take pleasure in recommending them as the best on the market, and that our orders have always been handled with the very best of satisfaction.

**The Howland Nursery Company.**

Los Angeles Printing Co.